



# AICDI

Ivorian Academy for International Cooperation and Development

## Training Modules Catalogue 2026 - 2028

Operational preparation for international assignments in West Africa

*Pre-departure · Assumption of duties · Operational integration · In-mission support*

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Ivoire Consulting · Franck Albert Vanié  
Freiburg im Breisgau · Abidjan · 2026

contact@aicdi-formation.com  
[www.aicdi-formation.com](http://www.aicdi-formation.com)

<b>20+</b> years of experience	<b>6</b> training modules
<b>Germany &amp; Côte d'Ivoire</b> Presence	<b>EN · FR · DE</b> Languages

### Operational preparation for international assignments in Côte d'Ivoire and West Africa.

Expertise built over more than twenty years in:

- International cooperation
- Country and regional analysis
- Pre-departure preparation
- Intercultural competencies

#### WHO IS AICDI FOR

- Diplomats and embassy staff
- International experts on assignment
- Programme and cooperation managers
- Economic delegations and investors
- Expatriate staff and accompanying families
- Universities, foundations and institutions

#### WHAT PREPARATION ENABLES

- Smoother assumption of duties in the local context
- Understanding of the country's institutional dynamics
- Decoding of relational and cultural codes on the ground
- Reduced operational adaptation time
- Higher quality professional relationships

## ASSIGNMENT PATHWAY

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### N° PHASE • MODULES

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**01** Pre-departure **AP • AR • CI**  
*Understand the country and region before taking up post*

**02** Assumption of duties **OIPH • CI**  
*Secure operational integration upon arrival*

**03** Operational integration **OIPH • D&N • LI**  
*Sustain effectiveness over time*

**04** In-mission support **CI • D&N • LI**  
*Strengthen capacities throughout the assignment*

## FIND YOUR MODULE

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### YOUR SITUATION

### RECOMMENDED MODULES

Diplomatic posting

**AP • CI**

Assignment with regional dimension

**AR • AP**

Recently arrived in the field

**OIPH**

Expatriate in post — deepening

**OIPH • CI**

Institutional negotiation responsibilities

**D&N • AP**

Managing multicultural teams

**LI • CI**

Business implantation or investment

**AP • AR**

Economic prospecting mission

**AP • AR • OIPH**

Trade delegation / chamber of commerce

**AP • AR • D&N**

Institutional partnerships

**AP • AR • D&N**

AP	<h2 style="margin: 0;">Country Analysis</h2> <p style="margin: 0; font-weight: normal; font-size: 0.9em;">PRE-DEPARTURE</p>
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**OBJECTIVE**

**Prepare the participant for a structured understanding of the destination country prior to assumption of duties — political, institutional, economic and cultural dimensions.**

**EXPECTED OUTCOME**

*Structured reading of the political, institutional and cultural environment enabling a better-prepared assumption of duties and faster understanding of the assignment context.*

**TARGET PROFILES**

- Diplomats and embassy staff
- International experts
- Programme managers
- Economic delegations
- Investors (implantation)

**COMPETENCIES DEVELOPED**

- Political landscape
- Key actors and networks
- Economic dynamics
- Local cultural codes
- Intercultural challenges

Format · Duration · Modality — In-person · Remote — 3 days · 18h — Beginning of month

AR	<h2 style="margin: 0;">Regional Analysis</h2> <p style="margin: 0; font-weight: normal; font-size: 0.9em;">PRE-DEPARTURE (REGIONAL)</p>
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**OBJECTIVE**

**Prepare missions with a regional dimension. Analysis of the political, institutional, cultural and economic dynamics of the West African sub-region.**

**EXPECTED OUTCOME**

*Understanding of regional dynamics influencing the political, economic and institutional environments in which the assignment takes place.*

**TARGET PROFILES**

- Regional programme managers
- Heads of regional delegations
- Multi-country experts
- Sub-regional economic delegations

**COMPETENCIES DEVELOPED**

- Sub-regional dynamics
- Regional cultural codes
- ECOWAS, WAEMU
- Networks of influence
- Anticipating regional trends

Format · Duration · Modality — In-person · Remote — 3 days · 18h — Beginning of month

<h1 style="margin: 0;">OIPH</h1>	<h2 style="margin: 0;">Host Country Orientation &amp; Immersion</h2> <p style="margin: 0; font-size: 0.8em;">POST-ARRIVAL · IN-MISSION</p>
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**OBJECTIVE**

**Support the operational and personal integration of recently arrived professionals, or expatriates already in post wishing to deepen their understanding of the local context.**

**EXPECTED OUTCOME**

*Faster integration into the local environment and better understanding of the institutional, professional and cultural realities of the host country.*

**TARGET PROFILES**

- Expatriates taking up post
- Expatriates already in mission
- Newly assigned international staff
- Accompanying families

**COMPETENCIES DEVELOPED**

- Local social codes
- Informal protocols
- Relations with local partners
- Adapting to the field
- Personal integration

Format · Duration · Modality — In-person · Remote — 3 days · 18h — Beginning of month

*Can be mobilised at any stage of a posting.*

<h1 style="margin: 0;">CI</h1>	<h2 style="margin: 0;">Intercultural Competencies</h2> <p style="margin: 0; font-size: 0.8em;">PRE-DEPARTURE · IN-MISSION</p>
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**OBJECTIVE**

**Strengthen intercultural effectiveness before or during an international assignment. Analysis of relational dynamics and decoding of local codes.**

**EXPECTED OUTCOME**

*Improved ability to interact effectively in intercultural contexts and to develop professional relationships adapted to local realities.*

**TARGET PROFILES**

- Professionals in international mobility
- Diplomats, aid workers, experts
- Managers in multicultural environments

**COMPETENCIES DEVELOPED**

- Intercultural misunderstandings
- Non-verbal communication
- Adapting professional postures
- Relations with local teams
- Sensitive environments

Format · Duration · Modality — In-person · Remote · Tailored — On request

*Can be mobilised before departure or at any point during an assignment.*

<h1 style="margin: 0;">D&amp;N</h1>	<h2 style="margin: 0;">Diplomacy &amp; Negotiation</h2> <p style="margin: 0; font-weight: normal;">SPECIALISATION</p>
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**OBJECTIVE**

**Strengthen negotiation competencies in international institutional contexts. Preparation for the dynamics of multilateral diplomacy and economic exchanges.**

**EXPECTED OUTCOME**

*Strengthened capacity to conduct institutional, diplomatic or economic exchanges in complex or sensitive environments.*

**TARGET PROFILES**

- Diplomats and institutional representatives
- Cooperation managers
- Heads of economic delegations
- Partnership and negotiation experts

**COMPETENCIES DEVELOPED**

- Multilateral diplomacy
- Negotiation simulations
- Power dynamics
- Transnational partnerships
- Sensitive communication

Format · Duration · Modality — In-person · Remote · Tailored — On request

<h1 style="margin: 0;">LI</h1>	<h2 style="margin: 0;">Intercultural Leadership &amp; Field Coordination</h2> <p style="margin: 0; font-weight: normal;">MANAGEMENT MODULE</p>
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**OBJECTIVE**

**Strengthen the capacity to manage multicultural teams and coordinate within complex institutional environments in West Africa.**

**EXPECTED OUTCOME**

*Strengthened capacity to coordinate multicultural teams and manage professional and institutional interfaces.*

**TARGET PROFILES**

- Project managers and field coordinators
- Multicultural team managers
- Managers in institutional coordination
- Heads of economic delegations

**COMPETENCIES DEVELOPED**

- Adapted management posture
- Multicultural communication
- Coordinating diverse teams
- Institutional interfaces
- Leadership in sensitive environments

Format · Duration · Modality — In-person · Remote · Tailored — On request

## PROFESSIONAL AUDIENCES SERVED

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AICDI's programmes are designed for anyone called upon to exercise responsibilities, develop activities or represent interests in Côte d'Ivoire and West Africa.

### INTERNATIONAL COOPERATION & DIPLOMACY

- Diplomats and embassy staff
- Technical experts and advisers
- Aid workers and field agents
- Programme managers
- Staff of international organisations
- Accompanying spouses and families

### ECONOMIC ACTORS & INVESTORS

- Chambers of commerce and industry
- Economic delegations and missions
- Investors and international groups
- Business leaders (implantation)
- Professional associations

### UNIVERSITIES & RESEARCH

- Higher education institutions
- Researchers and academics
- Academic mobility programmes

### FOUNDATIONS & INSTITUTIONS

- Political and development foundations
- Cultural institutes
- International organisations
- Development institutions

## INSTITUTIONAL REFERENCE FRAMEWORKS

The following institutions constitute the principal institutional, academic and programmatic environments within which the professional experiences and activities underpinning AICDI's approach were developed.

### GERMAN INTERNATIONAL COOPERATION

- BMZ — Federal Ministry for Economic Cooperation and Development
- GIZ / AIZ — Deutsche Gesellschaft für Internationale Zusammenarbeit
- InWEnt — Internationale Weiterbildung und Entwicklung
- DED — Deutscher Entwicklungsdienst

### FOUNDATIONS AND ACADEMIC EXCHANGES

- DAAD — German Academic Exchange Service
- Goethe-Institut — Cultural institute of the Federal Republic of Germany
- Konrad Adenauer Foundation
- Friedrich Ebert Foundation

### DEVELOPMENT AND FINANCE

- KfW — KfW Development Bank
- African Development Bank (AfDB)

*The institutions listed are cited as institutional reference frameworks. Their presence does not constitute a list of clients, contractual partners or organisations that have necessarily benefited directly from AICDI's services.*

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## ENGAGEMENT MODALITIES

*Individual or collective engagements (up to 10 participants) · Fees on request · VAT 0% B2B EU · Travel expenses additional*

<b>IN-PERSON</b> 3 days · 6h/day 18h total On request	<b>REMOTE</b> 5 sessions · 3h30 Zoom / Teams On request	<b>TARGETED MODULE</b> ½ day · 3h30 Intensive format On request
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## INCLUDED IN EACH ENGAGEMENT

- Preparation materials adapted to the assignment context
- Content tailored to profile, sector and level of responsibility
- Follow-up and support options
- Capacity development certificate
- Annual or multi-year engagements available on request

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### Germany

Burgackerweg 4 · 79104 Freiburg im Breisgau  
Tel. +49 (0) 761 55 44 82  
WhatsApp +49 177 3431460

CI

### Côte d'Ivoire

Bd Cité du Port, Villa 46  
ABATTA Cocody · Abidjan  
WhatsApp +225 05 03 60 57 25



contact@aicdi-formation.com · [www.aicdi-formation.com](http://www.aicdi-formation.com)